



BUSINESS LEADERS FORUM

The forum will be held in the **Spanish Ballroom** instead of the Congress Room

Bill Pollard

Date: May 25, 2011



We are very excited to have Bill Pollard, co-founder of Talon Private Capital, as our speaker this month.

Time: 7:15 am

Contact person:

Kaila Trout

206-343-2323

Bill has been a market leader on nearly all sides of the commercial brokerage business. As a co-founder of Pacific Real Estate Partners, Inc., a regional commercial real estate brokerage, he has exclusively represented major corporate tenants, landlords, and many of the nation's largest investors.

Contact person e-mail:

kt trout@mcmnw.com

Bill led an institutional investment brokerage team at PREP. Since 2005, this team sold 25 multimillion-dollar assets collectively worth more than \$3 billion. These assets ranged from downtown office projects, large industrial distribution developments, and regional retail centers.

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After 17 years at PREP, where he was instrumental in growing of the brokerage to market dominance in the Pacific Northwest, Bill resigned to co-found Talon Private Capital, LLC.



Location Details

Bill has consistently been recognized as one of the leading brokers in the Pacific Northwest. He earned the prestigious Seattle Broker of the Year award four times, and was a finalist three additional times. The national industry research firm Costar recognized Bill as a "Power Broker" for the last seven years. He was NAIOP Member of the Year and was named as one of the *Puget Sound Business Journal's* inaugural "40 under 40" business leaders.

Fairmont Olympic Hotel

Spanish Ballroom

Corporate titans such as AT&T, General Electric, and Safeco Insurance Co. retained Bill for multiple transactions totaling more than 2 million square feet of space. In 2007, Bill was retained by Safeco to sell both of their corporate headquarters—encompassing more than 1.3 million square feet—for \$345 million. Simultaneously, he represented the insurer in relocating its headquarters into downtown Seattle.

• [MCM Website](#)

• [Directions to The Fairmont](#)

In addition to Bill's tenant work, he has exclusively represented many of the region's most successful new office developments for lease. In 2008, Bill completed one of the largest leases in Seattle history, the 1.3 million-square-foot lease for Microsoft in Bellevue at the Bravern and Advanta developments.

Bill graduated from Lewis and Clark College in 1985 with a bachelor's in International Affairs. He lives in Yarrow Point with his wife of 22 years and two children.

I look forward to seeing you on Wednesday, May 25th. Please RSVP to Kaila Trout at 206-343-2323 or via email at kt trout@mcmnw.com.

Sincerely,
John W. Meisenbach

To remove your name from our mailing list, please [click here](#).

MCM | 1325 Fourth Ave., Suite 2100 | Seattle, WA 98101 | Phone: 206.343.2323 | Fax: 206.343.4181